

# Summary of Consolidated Financial Statements for the Fiscal Year Ending March 2020 [Japanese Standards]

May 11, 2020

Listed Company Name: KROSAKI HARIMA CORPORATION  
 Listed on the Tokyo Stock Exchange and the Fukuoka Stock Exchange  
 Securities Code: 5352 URL: <http://www.krosaki.co.jp/>  
 Representative: Kazuhiro Egawa, President  
 Date to hold the Ordinary General Meeting of Shareholders to approve results: June 26, 2020  
 Date to start distributing dividends: June 29, 2020  
 Date to submit the Securities Report: June 26, 2020  
 Supplementary documents for this summary of financial statements: Yes  
 Explanation meeting for institutional investors and analysts on this summary of financial statements: Yes

(Figures shown are rounded down to the nearest million yen)

## 1. Consolidated Financial Results for the Year Ended March 31, 2020 (April 1, 2019, to March 31, 2020)

(1) Consolidated Business Results (The percentages indicate the rates of increase or decrease compared with the preceding fiscal year.)

|                              | Net sales       |       | Operating income |        | Ordinary income |        |
|------------------------------|-----------------|-------|------------------|--------|-----------------|--------|
|                              | Millions of yen | %     | Millions of yen  | %      | Millions of yen | %      |
| Fiscal Year Ended March 2020 | 137,395         | (3.5) | 9,387            | (11.0) | 9,764           | (13.5) |
| Fiscal Year Ended March 2019 | 142,347         | 14.8  | 10,543           | 24.1   | 11,289          | 25.6   |

|                              | Net income attributable to owners of the parent |        | Net income per share |  | Diluted net income per share |  |
|------------------------------|-------------------------------------------------|--------|----------------------|--|------------------------------|--|
|                              | Millions of yen                                 | %      | Yen                  |  | Yen                          |  |
| Fiscal Year Ended March 2020 | 6,444                                           | (18.1) | 765.04               |  | —                            |  |
| Fiscal Year Ended March 2019 | 7,868                                           | 39.1   | 933.76               |  | —                            |  |

Note: Comprehensive income was ¥3,796 million (-30.4%) for the fiscal year ended March 2020 and ¥5,456 million (-28.1%) for the fiscal year ended March 2019.

|                              | Rate of return on equity |      | Ordinary income to total assets |     | Operating income to net sales |     |
|------------------------------|--------------------------|------|---------------------------------|-----|-------------------------------|-----|
|                              |                          | %    |                                 | %   |                               | %   |
| Fiscal Year Ended March 2020 |                          | 12.0 |                                 | 7.4 |                               | 6.8 |
| Fiscal Year Ended March 2019 |                          | 14.8 |                                 | 8.5 |                               | 7.4 |

Reference: Equity in earnings of affiliates was ¥466 million for the fiscal year ended March 2020, and ¥402 million for the fiscal year ended March 2019.

## (2) Consolidated Financial Position

|                | Total assets    | Net assets      | Equity ratio | Net assets per share |
|----------------|-----------------|-----------------|--------------|----------------------|
|                | Millions of yen | Millions of yen | %            | Yen                  |
| March 31, 2020 | 126,942         | 57,233          | 42.7         | 6,436.93             |
| March 31, 2019 | 135,422         | 56,236          | 39.2         | 6,297.94             |

Reference: Equity capital was ¥54,222 million as of March 31, 2020, and ¥53,059 million as of March 31, 2019.

## (3) Consolidated cash flows

|                              | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------------|
|                              | Millions of yen                      | Millions of yen                      | Millions of yen                      | Millions of yen                            |
| Fiscal Year Ended March 2020 | 9,068                                | (7,044)                              | (3,475)                              | 3,785                                      |
| Fiscal Year Ended March 2019 | 10,270                               | (2,265)                              | (6,721)                              | 5,376                                      |

## 2. Dividends

|                                          | Dividend |        |        |          |        |
|------------------------------------------|----------|--------|--------|----------|--------|
|                                          | 1Q End   | 2Q End | 3Q End | Year-End | Annual |
|                                          | Yen      | Yen    | Yen    | Yen      | Yen    |
| Fiscal Year Ended March 2019             | —        | 100.00 | —      | 180.00   | 280.00 |
| Fiscal Year Ended March 2020             | —        | 100.00 | —      | 120.00   | 220.00 |
| Fiscal Year Ending March 2021 (Forecast) | —        | —      | —      | —        | —      |

|                                          | Total dividends (annual) | Payout ratio (consolidated) | Dividends to net assets (consolidated) |
|------------------------------------------|--------------------------|-----------------------------|----------------------------------------|
|                                          | Millions of yen          | %                           | %                                      |
| Fiscal Year Ended March 2019             | 2,359                    | 30.0                        | 4.4                                    |
| Fiscal Year Ended March 2020             | 1,853                    | 28.8                        | 3.5                                    |
| Fiscal Year Ending March 2021 (Forecast) | —                        | —                           | —                                      |

\*The forecast of the interim and year-end dividends for the fiscal year ending March 2021 have not yet been determined because the estimated amount of net income attributable to owners of the parent has not yet been determined. These dividend forecasts will be disclosed when it becomes possible to do so.

### 3. Forecast of Consolidated Business Results for the Year Ending March 31, 2021 (April 1, 2020, to March 31, 2021)

The interim and full-year forecasts of consolidated business results for the fiscal year ending March 2021 are yet to be determined because they cannot be reasonably estimated at this time. Disclosure thereof will be made as soon as it becomes possible. For details, see “(4) Outlook for the Future” under “1. Overview of Business Results” on page 4 of the attachment.

#### Notes:

(1) Changes in important subsidiaries involving a change in the scope of consolidation during the period: None

(2) Changes in accounting policies or estimates and retrospective restatements

1. Changes in accounting policies in accordance with revision of accounting standards: None
2. Changes in accounting policies other than above: None
3. Changes in accounting estimates: None
4. Retrospective restatements: None

(3) Number of shares issued and outstanding (common stock)

1. Number of shares issued and outstanding as of the period-end (including treasury shares):

|                               |           |                               |           |
|-------------------------------|-----------|-------------------------------|-----------|
| Fiscal Year ended March 2020: | 9,114,528 | Fiscal Year ended March 2019: | 9,114,528 |
|-------------------------------|-----------|-------------------------------|-----------|

2. Number of treasury shares as of the period-end:

|                               |         |                               |         |
|-------------------------------|---------|-------------------------------|---------|
| Fiscal Year ended March 2020: | 690,843 | Fiscal Year ended March 2019: | 689,573 |
|-------------------------------|---------|-------------------------------|---------|

3. Average number of shares outstanding:

|                               |           |                               |           |
|-------------------------------|-----------|-------------------------------|-----------|
| Fiscal Year ended March 2020: | 8,424,418 | Fiscal Year ended March 2019: | 8,426,452 |
|-------------------------------|-----------|-------------------------------|-----------|

#### (Reference) Summary of Non-Consolidated Financial Results

##### 1. Non-Consolidated Financial Results for the Year Ended March 31, 2020 (April 1, 2019 to March 31, 2020)

(1) Non-Consolidated Business Results (The percentages indicate the rates of increase or decrease compared with the preceding fiscal year.)

|                              | Net sales       |       | Operating income |       | Ordinary income |       |
|------------------------------|-----------------|-------|------------------|-------|-----------------|-------|
|                              | Millions of yen | %     | Millions of yen  | %     | Millions of yen | %     |
| Fiscal Year Ended March 2020 | 96,013          | (5.5) | 5,409            | (6.1) | 6,855           | (5.1) |
| Fiscal Year Ended March 2019 | 101,556         | 9.7   | 5,762            | 6.0   | 7,222           | (1.0) |

|                              | Net income      |        | Net income per share | Diluted net income per share |
|------------------------------|-----------------|--------|----------------------|------------------------------|
|                              | Millions of yen | %      | Yen                  | Yen                          |
| Fiscal Year Ended March 2020 | 5,048           | (17.7) | 599.21               | —                            |
| Fiscal Year Ended March 2019 | 6,130           | 14.1   | 727.51               | —                            |

##### (2) Non-Consolidated Financial Position

|                | Total assets    | Net assets      | Equity ratio | Net assets per share |
|----------------|-----------------|-----------------|--------------|----------------------|
|                | Millions of yen | Millions of yen | %            | Yen                  |
| March 31, 2020 | 104,656         | 50,139          | 47.9         | 5,952.23             |
| March 31, 2019 | 110,192         | 48,016          | 43.6         | 5,699.28             |

Reference: Equity capital was ¥50,139 million as of March 31, 2020, and 48,016 million as of March 31, 2019.

The Summary of Consolidated Financial Statements is exempt from auditing by Certified Public Accountants or an Audit Corporation.

#### Statement regarding the proper use of financial forecasts and other special remarks:

Forward-looking statements, including the forecast of business results, in this Summary are based on information that has been obtained by the Company to date and certain assumptions that are deemed as reasonable, and the Company does not guarantee the realization of these statements. Please understand that actual results may differ significantly from those statements due to various factors. For details of the forecast of business results, see “(4) Outlook for the Future” under “1. Overview of Business Results” on page 4 of the attachment.

## Contents of the Attachment

|                                                                                              |    |
|----------------------------------------------------------------------------------------------|----|
| 1. Overview of Business Results, etc. ....                                                   | 2  |
| (1) Overview of Business Results for the Fiscal Year under Review .....                      | 2  |
| (2) Overview of Financial Position for the Year under Review .....                           | 3  |
| (3) Overview of Cash Flows for the Year under Review .....                                   | 3  |
| (4) Outlook for the Future .....                                                             | 4  |
| 2. Basic Policy on the Selection of Accounting Standards .....                               | 4  |
| 3. Consolidated Financial Statements and Major Notes .....                                   | 5  |
| (1) Consolidated Balance Sheets.....                                                         | 5  |
| (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income .. | 7  |
| (3) Consolidated Statements of Changes in Net Assets .....                                   | 9  |
| (4) Consolidated Statements of Cash Flows .....                                              | 11 |
| (5) Notes to the Consolidated Financial Statements .....                                     | 12 |
| (Notes on the Premise of a Going Concern) .....                                              | 12 |
| (Segments of an Enterprise and Related Information) .....                                    | 12 |
| (Per Share Information) .....                                                                | 15 |
| (Significant Subsequent Events) .....                                                        | 15 |
| 4. Others .....                                                                              | 15 |

## 1. Overview of Business Results, etc.

### (1) Overview of Business Results for the Fiscal Year under Review

Regarding the economic climate surrounding the Group during the fiscal year ended March 31, 2020, a mild recovery continued at home and abroad earlier in the year, but major natural disasters from the second quarter caused adverse effects and the coronavirus pandemic created a harsh business environment at the end of the fiscal year.

The domestic crude steel output of Japan's steel industry, a major customer of the Group, has not yet been released for the year but is expected to undergo a year-on-year decrease for the third consecutive year, sinking below the 100-million-ton level to some 90 million tons for the first time since immediately after the financial crisis following the collapse of Lehman in 2009.

Under these circumstances, seeking to establish the Group's position as one of the world's leading manufacturers of comprehensive refractories for the iron and steel industry, which is one of the basic policies of the 2020 Medium-Term Management Plan, the Group carried out various initiatives to expand its revenue, including more aggressive capital investments.

The business performance of the Group in the fiscal year under review was as follows.

#### [Net Sales]

The Group's consolidated net sales dropped 3.5% from a year earlier to ¥137,395 million, mainly due to a decreased demand for refractories accompanied by the decreased crude steel output and decreased order receipts as the Furnace business underwent a period in between large construction project orders.

#### [Profit/Loss]

Primarily due to the decreased net sales, the Group's consolidated operating income declined 11.0% from a year earlier to ¥9,387 million, ordinary income fell 13.5% to ¥9,764 million. The Group's consolidated net income attributable to owners of the parent decreased 18.1% to ¥6,444 million.

Consolidated business performance by business segment was as follows.

The net sales of each segment represent sales to external customers and do not include inter-segment sales or transfers. The amounts of segment profits are based on operating income.

#### [Refractories] (Manufacturing and sale of overall refractories used for various industrial furnaces)

The Refractories segment's net sales decreased 2.0% from a year earlier to ¥114,278 million, mainly due to the decreased demand for refractories accompanied by the decreased crude steel output. Due to foreign exchange factors and successful cost-reduction efforts, segment profit increased 2.9% to ¥6,976 million.

#### [Furnace] (Design, construction and repairs of various furnaces)

The Furnace segment's net sales decreased 12.6% from a year earlier to ¥14,765 million, as it suffered from a period in between the receipts of large construction project orders. Due to the net sales decrease, segment profit decreased 52.9% to ¥879 million.

#### [Ceramics] (Manufacturing and sale of fine ceramics for various industries and sale of landscape materials)

The Ceramics segment's net sales decreased 7.7% from a year earlier to ¥6,714 million, owing to the decreased demand from the electronic parts industry, which is the Group's major customer. Due to the net sales decrease, segment profit decreased 33.8% to ¥775 million.

[Real Estate] (Renting out stores and warehouses, etc.)

The Real Estate segment's net sales decreased 7.7% from a year earlier to ¥831million. Segment profit decreased 3.3% to ¥706 million.

[Others] (Manufacturing and sale of lime for iron mills)

The Others segment's net sales increased 17.5% from a year earlier to ¥805 million. Regarding profitability, a segment loss of ¥64 million was recorded compared with a segment profit of ¥5 million for the previous fiscal year.

## (2) Overview of Financial Position for the Year under Review

### 1) Assets

The Group's consolidated total assets at the end of the fiscal year ended March 2020 decreased ¥8,479 million from the previous year-end to ¥126,942 million. Current assets decreased ¥8,305 million to ¥80,788 million and noncurrent assets decreased ¥173 million to ¥46,154 million.

A primary factor for the decrease in current assets was a decrease in notes and accounts receivable—trade due to a decline in net sales. While property, plant and equipment increased due to the completed construction of equipment investments, noncurrent assets decreased due to a fall in investment and other assets, mainly reflecting a decrease in investment securities due to the sale of shares and declining share prices.

### 2) Liabilities

The Group's consolidated total liabilities at the end of the fiscal year ended March 2020 decreased ¥9,476 million from the previous year-end to ¥69,709 million. Current liabilities dropped ¥16,603 million to ¥46,099 million and noncurrent liabilities increased ¥7,126 million to ¥23,610 million.

Primary factors for the decrease in current liabilities and the increase in noncurrent liabilities were a decrease in short-term loans payable and the timing of refinancing long-term loans payable.

### 3) Net assets

The Group's consolidated net assets at the end of the fiscal year ended March 2020 increased ¥997 million from the previous year-end to ¥57,233 million.

A primary factor for the increase in net assets was an increase in retained earnings due to net income attributable to owners of the parent.

As a result, the Group's equity ratio at the end of the fiscal year ended March 2020 was 42.7%.

Net assets per share increased from ¥6,297.94 at the previous year-end to ¥6,436.93.

## (3) Overview of Cash Flows for the Year under Review

The Group's cash and cash equivalents (hereinafter "cash") at the end of the fiscal year ended March 2020 decreased ¥1,590 million from the previous year-end to ¥3,785 million.

The status of consolidated cash flows for the fiscal year ended March 2020 and contributing factors were as follows.

### 1) Cash flows from operating activities

Net cash provided in operating activities amounted to ¥9,068 million compared with ¥10,270 million provided for the previous year. This consisted primarily of ¥9,487 million in income before income taxes and non-controlling interests, a ¥5,188 million decrease in notes and accounts receivable—trade, ¥4,744 million in income taxes paid, a ¥3,771 million decrease in notes and accounts payable—trade and ¥3,158 million in depreciation and

amortization.

## 2) Cash flows from investing activities

Net cash used in investing activities amounted to ¥7,044 million compared with ¥2,265 million used for the previous year. This consisted primarily of a ¥7,376 million payment for the purchase of equipment and other noncurrent assets.

## 3) Cash flows from financing activities

Net cash used in financing activities amounted to ¥3,475 million compared with ¥6,721 million used for the previous year. This consisted primarily of ¥9,851 million in proceeds from long-term loans payable, a ¥6,600 million repayment of long-term loans payable, and a ¥5,997 million decrease in short-term loans payable.

## (4) Outlook for the Future

With no signs in sight of an end to the global economic and social confusion due to the spread of the coronavirus infection, the steel industry at home and abroad, a major customer of the Group, has continued to decrease its production, while selling volume and prices of refractories for steelmakers remain unforeseeable and changes in raw material and procurement prices, primarily reflecting exchange fluctuations, are uncertain. Accordingly, the interim and full-year forecasts of consolidated business results for the year ending March 31, 2021, are yet to be determined because they cannot be reasonably estimated at this time. Disclosure thereof will be made as soon as it becomes possible.

## 2. Basic Policy on the Selection of Accounting Standards

Although the Group is promoting the global development of its businesses, we intend to apply the Japanese accounting standards for preparing consolidated financial statements for the time being. For the application of the International Financial Reporting Standards, we will take the best possible responses upon consideration of the domestic and overseas circumstances.

### 3. Consolidated Financial Statements and Major Notes

#### (1) Consolidated Balance Sheets

|                                        | (Millions of yen)                                             |                                                               |
|----------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------|
|                                        | Fiscal Year Ended<br>March 31, 2019<br>(As of March 31, 2019) | Fiscal Year Ended<br>March 31, 2020<br>(As of March 31, 2020) |
| <b>ASSETS</b>                          |                                                               |                                                               |
| Current assets:                        |                                                               |                                                               |
| Cash and deposits                      | 5,378                                                         | 3,787                                                         |
| Notes and accounts receivable—trade    | 53,112                                                        | 47,539                                                        |
| Merchandise and finished goods         | 12,348                                                        | 12,750                                                        |
| Work in process                        | 3,870                                                         | 3,520                                                         |
| Raw materials and supplies             | 10,815                                                        | 9,920                                                         |
| Other                                  | 3,913                                                         | 3,579                                                         |
| Allowance for doubtful accounts        | (344)                                                         | (310)                                                         |
| Total current assets                   | 89,094                                                        | 80,788                                                        |
| Noncurrent assets:                     |                                                               |                                                               |
| Property, plant and equipment          |                                                               |                                                               |
| Buildings and structures               | 39,057                                                        | 41,693                                                        |
| Accumulated depreciation               | (28,443)                                                      | (28,956)                                                      |
| Buildings and structures, net          | 10,614                                                        | 12,737                                                        |
| Machinery, equipment and vehicles      | 62,232                                                        | 64,208                                                        |
| Accumulated depreciation               | (53,788)                                                      | (54,316)                                                      |
| Machinery, equipment and vehicles, net | 8,444                                                         | 9,892                                                         |
| Tools, furniture and fixtures          | 4,557                                                         | 4,627                                                         |
| Accumulated depreciation               | (3,807)                                                       | (3,754)                                                       |
| Tools, furniture and fixtures, net     | 750                                                           | 872                                                           |
| Land                                   | 6,856                                                         | 6,810                                                         |
| Construction in progress               | 3,017                                                         | 2,842                                                         |
| Total property, plant and equipment    | 29,684                                                        | 33,155                                                        |
| Intangible assets                      |                                                               |                                                               |
| Goodwill                               | 5,742                                                         | 4,784                                                         |
| Other                                  | 496                                                           | 523                                                           |
| Total intangible assets                | 6,238                                                         | 5,308                                                         |
| Investments and other assets           |                                                               |                                                               |
| Investment securities                  | 6,475                                                         | 5,122                                                         |
| Long-term loans receivable             | 0                                                             | —                                                             |
| Net defined benefit asset              | 1,963                                                         | 770                                                           |
| Deferred tax assets                    | 471                                                           | 437                                                           |
| Other                                  | 1,666                                                         | 1,531                                                         |
| Allowance for doubtful accounts        | (174)                                                         | (171)                                                         |
| Total investments and other assets     | 10,404                                                        | 7,690                                                         |
| Total noncurrent assets                | 46,328                                                        | 46,154                                                        |
| Total assets                           | 135,422                                                       | 126,942                                                       |

(Millions of yen)

|                                                       | Fiscal Year Ended<br>March 31, 2019<br>(As of March 31, 2019) | Fiscal Year Ended<br>March 31, 2020<br>(As of March 31, 2020) |
|-------------------------------------------------------|---------------------------------------------------------------|---------------------------------------------------------------|
| <b>LIABILITIES</b>                                    |                                                               |                                                               |
| Current liabilities:                                  |                                                               |                                                               |
| Notes and accounts payable—trade                      | 16,407                                                        | 13,579                                                        |
| Electronically recorded payables                      | 7,944                                                         | 6,025                                                         |
| Short-term loans payable                              | 17,164                                                        | 6,805                                                         |
| Commercial paper                                      | 7,000                                                         | 9,000                                                         |
| Income taxes payable                                  | 2,698                                                         | 504                                                           |
| Provision for bonuses                                 | 2,757                                                         | 2,752                                                         |
| Provision for loss on construction contracts          | 243                                                           | 81                                                            |
| Provision for environmental measures                  | 1,013                                                         | 68                                                            |
| Other                                                 | 7,473                                                         | 7,280                                                         |
| Total current liabilities                             | 62,702                                                        | 46,099                                                        |
| Noncurrent liabilities:                               |                                                               |                                                               |
| Long-term loans payable                               | 11,785                                                        | 18,914                                                        |
| Deferred tax liabilities                              | 280                                                           | 56                                                            |
| Provision for directors' retirement benefits          | 550                                                           | 560                                                           |
| Provision for product warranties                      | 2                                                             | 1                                                             |
| Net defined benefit liability                         | 605                                                           | 589                                                           |
| Asset retirement obligations                          | 25                                                            | 25                                                            |
| Other                                                 | 3,234                                                         | 3,464                                                         |
| Total noncurrent liabilities                          | 16,483                                                        | 23,610                                                        |
| Total liabilities                                     | 79,186                                                        | 69,709                                                        |
| <b>NET ASSETS</b>                                     |                                                               |                                                               |
| Shareholders' equity                                  |                                                               |                                                               |
| Capital stock                                         | 5,537                                                         | 5,537                                                         |
| Capital surplus                                       | 2,000                                                         | 2,000                                                         |
| Retained earnings                                     | 46,771                                                        | 50,794                                                        |
| Treasury stock                                        | (1,633)                                                       | (1,641)                                                       |
| Total shareholders' equity                            | 52,676                                                        | 56,691                                                        |
| Accumulated other comprehensive income                |                                                               |                                                               |
| Valuation difference on available-for-sale securities | 1,598                                                         | 1,041                                                         |
| Deferred gains or losses on hedges                    | 15                                                            | 0                                                             |
| Foreign currency translation adjustment               | (1,508)                                                       | (3,052)                                                       |
| Remeasurements of defined benefit plans               | 277                                                           | (458)                                                         |
| Total accumulated other comprehensive income          | 383                                                           | (2,469)                                                       |
| Non-controlling interests                             | 3,176                                                         | 3,010                                                         |
| Total net assets                                      | 56,236                                                        | 57,233                                                        |
| Total liabilities and net assets                      | 135,422                                                       | 126,942                                                       |



## (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

### Consolidated Statements of Income

(Millions of yen)

|                                                                          | Fiscal Year<br>from April 1, 2018, to<br>March 31, 2019 | Fiscal Year<br>from April 1, 2019, to<br>March 31, 2020 |
|--------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|
| Net sales                                                                | 142,347                                                 | 137,395                                                 |
| Cost of sales                                                            | 115,383                                                 | 110,920                                                 |
| Gross profit                                                             | 26,964                                                  | 26,475                                                  |
| Selling, general and administrative expenses                             | 16,420                                                  | 17,088                                                  |
| Operating income                                                         | 10,543                                                  | 9,387                                                   |
| Non-operating income                                                     |                                                         |                                                         |
| Interest income                                                          | 23                                                      | 28                                                      |
| Dividends income                                                         | 149                                                     | 167                                                     |
| Equity in earnings of affiliates                                         | 402                                                     | 466                                                     |
| Foreign exchange gain                                                    | 307                                                     | 195                                                     |
| Gain on sales of investment securities                                   | 282                                                     | —                                                       |
| Other                                                                    | 420                                                     | 317                                                     |
| Total non-operating income                                               | 1,586                                                   | 1,174                                                   |
| Non-operating expenses                                                   |                                                         |                                                         |
| Interest expenses                                                        | 363                                                     | 356                                                     |
| Expenses for removing noncurrent assets                                  | 69                                                      | 134                                                     |
| Compensation expenses                                                    | 111                                                     | —                                                       |
| Other                                                                    | 296                                                     | 306                                                     |
| Total non-operating expenses                                             | 840                                                     | 797                                                     |
| Ordinary income                                                          | 11,289                                                  | 9,764                                                   |
| Extraordinary income                                                     |                                                         |                                                         |
| Gain on sales of noncurrent assets                                       | 794                                                     | 100                                                     |
| Gain on sales of investment securities                                   | 1,695                                                   | 123                                                     |
| Reversal of foreign currency translation adjustment                      | —                                                       | 25                                                      |
| Other                                                                    | —                                                       | 0                                                       |
| Total extraordinary income                                               | 2,490                                                   | 249                                                     |
| Extraordinary loss                                                       |                                                         |                                                         |
| Loss on sales of noncurrent assets                                       | 5                                                       | 0                                                       |
| Loss on retirement of noncurrent assets                                  | 131                                                     | 93                                                      |
| Loss on sales of shares of subsidiaries & associates                     | —                                                       | 10                                                      |
| Loss on valuation of investments in capital of subsidiaries & associates | —                                                       | 118                                                     |
| Impairment loss                                                          | 22                                                      | —                                                       |
| Settlement package                                                       | 117                                                     | —                                                       |
| Environmental expenses                                                   | 1,170                                                   | 299                                                     |
| Other                                                                    | 12                                                      | 4                                                       |
| Total extraordinary losses                                               | 1,460                                                   | 526                                                     |
| Income before income taxes and non-controlling interests                 | 12,319                                                  | 9,487                                                   |
| Income taxes—current                                                     | 4,207                                                   | 2,221                                                   |
| Income taxes—deferred                                                    | (554)                                                   | 359                                                     |
| Total income taxes                                                       | 3,652                                                   | 2,580                                                   |
| Net income                                                               | 8,666                                                   | 6,907                                                   |
| Net income attributable to non-controlling interests                     | 798                                                     | 462                                                     |
| Net income attributable to owners of the parent                          | 7,868                                                   | 6,444                                                   |

# Consolidated Statements of Comprehensive Income

(Millions of yen)

|                                                                                     | Fiscal Year<br>from April 1, 2018,<br>to March 31, 2019 | Fiscal Year<br>from April 1, 2019,<br>to March 31, 2020 |
|-------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|
| Net income                                                                          | 8,666                                                   | 6,907                                                   |
| Other comprehensive income                                                          |                                                         |                                                         |
| Valuation difference on available-for-sale securities                               | (2,005)                                                 | (557)                                                   |
| Deferred gains or losses on hedges                                                  | (7)                                                     | (15)                                                    |
| Foreign currency translation adjustment                                             | (919)                                                   | (1,657)                                                 |
| Remeasurements of defined benefit plans                                             | (216)                                                   | (736)                                                   |
| Share of other comprehensive income of associates accounted for using equity method | (62)                                                    | (143)                                                   |
| Total other comprehensive income                                                    | (3,210)                                                 | (3,110)                                                 |
| Comprehensive income                                                                | 5,456                                                   | 3,796                                                   |
| [Breakdown]                                                                         |                                                         |                                                         |
| Comprehensive income attributable to owners of the parent                           | 4,816                                                   | 3,592                                                   |
| Comprehensive income attributable to non-controlling interests                      | 640                                                     | 203                                                     |

### (3) Consolidated Statements of Changes in Net Assets

For the fiscal year ended March 31, 2019 (from April 1, 2018, to March 31, 2019):

(Millions of yen)

|                                                                                              | Shareholders' Equity |                 |                   |                |                            |
|----------------------------------------------------------------------------------------------|----------------------|-----------------|-------------------|----------------|----------------------------|
|                                                                                              | Capital stock        | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance at previous year-end                                                                 | 5,537                | 5,108           | 40,809            | (1,610)        | 49,845                     |
| Changes of items during the period                                                           |                      |                 |                   |                |                            |
| Dividends from surplus                                                                       |                      |                 | (1,854)           |                | (1,854)                    |
| Net income attributable to owners of the parent                                              |                      |                 | 7,868             |                | 7,868                      |
| Purchase of treasury stock                                                                   |                      |                 |                   | (23)           | (23)                       |
| Change in ownership interest of parent due to transactions with non-controlling shareholders |                      | (3,107)         |                   |                | (3,107)                    |
| Other                                                                                        |                      |                 | (52)              |                | (52)                       |
| Net changes of items other than shareholders' equity                                         |                      |                 |                   |                |                            |
| Total changes of items during the period                                                     | —                    | (3,107)         | 5,961             | (23)           | 2,830                      |
| Balance at year-end                                                                          | 5,537                | 2,000           | 46,771            | (1,633)        | 52,676                     |

|                                                                                              | Accumulated other comprehensive income                |                                     |                                         |                                         |                                              | Non-controlling interests | Total net assets |
|----------------------------------------------------------------------------------------------|-------------------------------------------------------|-------------------------------------|-----------------------------------------|-----------------------------------------|----------------------------------------------|---------------------------|------------------|
|                                                                                              | Valuation difference on available-for-sale securities | Deferred gains and losses on hedges | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income |                           |                  |
| Balance at previous year-end                                                                 | 3,604                                                 | 23                                  | (685)                                   | 493                                     | 3,435                                        | 4,474                     | 57,755           |
| Changes of items during the period                                                           |                                                       |                                     |                                         |                                         |                                              |                           |                  |
| Dividends from surplus                                                                       |                                                       |                                     |                                         |                                         |                                              |                           | (1,854)          |
| Net income attributable to owners of the parent                                              |                                                       |                                     |                                         |                                         |                                              |                           | 7,868            |
| Purchase of treasury stock                                                                   |                                                       |                                     |                                         |                                         |                                              |                           | (23)             |
| Change in ownership interest of parent due to transactions with non-controlling shareholders |                                                       |                                     |                                         |                                         |                                              |                           | (3,107)          |
| Other                                                                                        |                                                       |                                     |                                         |                                         |                                              |                           | (52)             |
| Net changes of items other than shareholders' equity                                         | (2,006)                                               | (7)                                 | (822)                                   | (216)                                   | (3,052)                                      | (1,298)                   | (4,350)          |
| Total changes of items during the period                                                     | (2,006)                                               | (7)                                 | (822)                                   | (216)                                   | (3,052)                                      | (1,298)                   | (1,519)          |
| Balance at year-end                                                                          | 1,598                                                 | 15                                  | (1,508)                                 | 277                                     | 383                                          | 3,176                     | 56,236           |

For the fiscal year ended March 31, 2020 (from April 1, 2019, to March 31, 2020):

(Millions of yen)

|                                                                                              | Shareholders' Equity |                 |                   |                |                            |
|----------------------------------------------------------------------------------------------|----------------------|-----------------|-------------------|----------------|----------------------------|
|                                                                                              | Capital stock        | Capital surplus | Retained earnings | Treasury stock | Total shareholders' equity |
| Balance at previous year-end                                                                 | 5,537                | 2,000           | 46,771            | (1,633)        | 52,676                     |
| Changes of items during the period                                                           |                      |                 |                   |                |                            |
| Dividends from surplus                                                                       |                      |                 | (2,358)           |                | (2,358)                    |
| Net income attributable to owners of the parent                                              |                      |                 | 6,444             |                | 6,444                      |
| Purchase of treasury stock                                                                   |                      |                 |                   | (7)            | (7)                        |
| Change in ownership interest of parent due to transactions with non-controlling shareholders |                      |                 |                   |                | —                          |
| Other                                                                                        |                      |                 | (63)              |                | (63)                       |
| Net changes of items other than shareholders' equity                                         |                      |                 |                   |                |                            |
| Total changes of items during the period                                                     | —                    | —               | 4,022             | (7)            | 4,015                      |
| Balance at year-end                                                                          | 5,537                | 2,000           | 50,794            | (1,641)        | 56,691                     |

|                                                                                              | Accumulated other comprehensive income                |                                     |                                         |                                         |                                              | Non-controlling interests | Total net assets |
|----------------------------------------------------------------------------------------------|-------------------------------------------------------|-------------------------------------|-----------------------------------------|-----------------------------------------|----------------------------------------------|---------------------------|------------------|
|                                                                                              | Valuation difference on available-for-sale securities | Deferred gains and losses on hedges | Foreign currency translation adjustment | Remeasurements of defined benefit plans | Total accumulated other comprehensive income |                           |                  |
| Balance at previous year-end                                                                 | 1,598                                                 | 15                                  | (1,508)                                 | 277                                     | 383                                          | 3,176                     | 56,236           |
| Changes of items during the period                                                           |                                                       |                                     |                                         |                                         |                                              |                           |                  |
| Dividends from surplus                                                                       |                                                       |                                     |                                         |                                         |                                              |                           | (2,358)          |
| Net income attributable to owners of the parent                                              |                                                       |                                     |                                         |                                         |                                              |                           | 6,444            |
| Purchase of treasury stock                                                                   |                                                       |                                     |                                         |                                         |                                              |                           | (7)              |
| Change in ownership interest of parent due to transactions with non-controlling shareholders |                                                       |                                     |                                         |                                         |                                              |                           | —                |
| Other                                                                                        |                                                       |                                     |                                         |                                         |                                              |                           | (63)             |
| Net changes of items other than shareholders' equity                                         | (556)                                                 | (15)                                | (1,544)                                 | (736)                                   | (2,852)                                      | (165)                     | (3,018)          |
| Total changes of items during the period                                                     | (556)                                                 | (15)                                | (1,544)                                 | (736)                                   | (2,852)                                      | (165)                     | 997              |
| Balance at year-end                                                                          | 1,041                                                 | 0                                   | (3,052)                                 | (458)                                   | (2,469)                                      | 3,010                     | 57,233           |

#### (4) Consolidated Statements of Cash Flows

(Millions of yen)

|                                                                                                                         | Fiscal Year<br>from April 1, 2018, to<br>March 31, 2019 | Fiscal Year<br>from April 1, 2019, to<br>March 31, 2020 |
|-------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|
| <b>Cash flows from operating activities:</b>                                                                            |                                                         |                                                         |
| Income before income taxes and non-controlling interests                                                                | 12,319                                                  | 9,487                                                   |
| Depreciation and amortization                                                                                           | 2,731                                                   | 3,158                                                   |
| Impairment loss                                                                                                         | 22                                                      | —                                                       |
| Amortization of goodwill                                                                                                | 415                                                     | 488                                                     |
| Increase (decrease) in allowance for doubtful accounts                                                                  | 153                                                     | (2)                                                     |
| Increase (decrease) in provision for bonuses                                                                            | 280                                                     | 5                                                       |
| Increase (decrease) in provision for environmental expenses                                                             | 1,013                                                   | (945)                                                   |
| Increase (decrease) in net defined benefit liability                                                                    | 43                                                      | (0)                                                     |
| Increase (decrease) in other provision                                                                                  | 161                                                     | (146)                                                   |
| Interest and dividends income                                                                                           | (172)                                                   | (196)                                                   |
| Interest expenses                                                                                                       | 363                                                     | 356                                                     |
| Foreign exchange losses (gains)                                                                                         | (5)                                                     | (53)                                                    |
| Equity in (earnings) losses of affiliates                                                                               | (402)                                                   | (466)                                                   |
| Loss (gain) on sales of noncurrent assets                                                                               | (789)                                                   | (99)                                                    |
| Loss on retirement of noncurrent assets                                                                                 | 131                                                     | 93                                                      |
| Loss (gain) on sales of investment securities                                                                           | (1,972)                                                 | (123)                                                   |
| Loss (gain) on sales of shares of subsidiaries & associates                                                             | —                                                       | 10                                                      |
| Loss (gain) on valuation of investments in capital of subsidiaries & associates                                         | —                                                       | 118                                                     |
| Decrease (increase) in notes and accounts receivable—trade                                                              | 586                                                     | 5,188                                                   |
| Decrease (increase) in inventories                                                                                      | (3,121)                                                 | 106                                                     |
| Increase (decrease) in notes and accounts payable—trade                                                                 | 1,115                                                   | (3,771)                                                 |
| Other                                                                                                                   | 124                                                     | 193                                                     |
| Subtotal                                                                                                                | 12,999                                                  | 13,401                                                  |
| Interest and dividends income received                                                                                  | 321                                                     | 759                                                     |
| Interest expenses paid                                                                                                  | (366)                                                   | (348)                                                   |
| Income taxes paid                                                                                                       | (2,684)                                                 | (4,744)                                                 |
| Net cash provided by operating activities                                                                               | 10,270                                                  | 9,068                                                   |
| <b>Cash flows from investing activities:</b>                                                                            |                                                         |                                                         |
| Purchase of noncurrent assets                                                                                           | (4,332)                                                 | (7,376)                                                 |
| Proceeds from sales of noncurrent assets                                                                                | 1,613                                                   | 147                                                     |
| Payments for retirement of noncurrent assets                                                                            | (255)                                                   | (235)                                                   |
| Payment into time deposits                                                                                              | —                                                       | (0)                                                     |
| Proceeds from withdrawal of term deposits                                                                               | 58                                                      | —                                                       |
| Proceeds from sales of investment securities                                                                            | 2,622                                                   | 342                                                     |
| Proceeds from sales of shares of subsidiaries & associates                                                              | —                                                       | 71                                                      |
| Payments of loans receivable                                                                                            | (23)                                                    | (2)                                                     |
| Collection of loans receivable                                                                                          | 16                                                      | 17                                                      |
| Payments from changes in ownership interests in subsidiaries that result in change in the scope of consolidation        | (1,861)                                                 | —                                                       |
| Other                                                                                                                   | (103)                                                   | (8)                                                     |
| Net cash used in investing activities                                                                                   | (2,265)                                                 | (7,044)                                                 |
| <b>Cash flows from financing activities:</b>                                                                            |                                                         |                                                         |
| Increase (decrease) in short-term loans payable                                                                         | 4,499                                                   | (5,997)                                                 |
| Increase (decrease) in commercial paper                                                                                 | (6,000)                                                 | 2,000                                                   |
| Proceeds from long-term loans payable                                                                                   | 4,698                                                   | 9,851                                                   |
| Repayment of long-term loans payable                                                                                    | (3,020)                                                 | (6,600)                                                 |
| Purchase of treasury stock                                                                                              | (23)                                                    | (7)                                                     |
| Cash dividends paid                                                                                                     | (1,849)                                                 | (2,355)                                                 |
| Cash dividends paid to non-controlling interests                                                                        | (169)                                                   | (125)                                                   |
| Liquidating dividends paid to non-controlling shareholders                                                              | —                                                       | (226)                                                   |
| Payments from changes in ownership interests in subsidiaries that do not result in change in the scope of consolidation | (4,854)                                                 | —                                                       |
| Other                                                                                                                   | (2)                                                     | (13)                                                    |
| Net cash provided by (used in) financing activities                                                                     | (6,721)                                                 | (3,475)                                                 |
| Effect of exchange rate change on cash and cash equivalents                                                             | (178)                                                   | (140)                                                   |
| Net increase (decrease) in cash and cash equivalents                                                                    | 1,104                                                   | (1,590)                                                 |
| Cash and cash equivalents at beginning of period                                                                        | 4,271                                                   | 5,376                                                   |
| Cash and cash equivalents at end of period                                                                              | 5,376                                                   | 3,785                                                   |

(5) Notes to the Consolidated Financial Statements

(Notes on the Premise of a Going Concern)

There are no applicable notes.

(Segments of an Enterprise and Related Information)

(Segment Information)

1. Description of reportable segments

The Company's reportable segments are components of the Company, for which discrete financial information is available and the operating results are regularly reviewed by the Company's Board of Directors to make decisions about resource allocation and assess the performance of the segments.

The Company has business divisions classified by the type of products and services they offer. Each business division plans and determines strategies for the division's products and services in Japan and overseas, based on which the division conducts its operations.

The Company is composed of business segments based on the business divisions classified by products and services and designates Refractories, Furnace, Ceramics and Real Estate as its four reportable segments.

The Refractories segment engages in the manufacture and sale of general refractories used for various industrial furnaces. The Furnace segment engages in the design, construction and repair of various furnaces. The Ceramics segment engages in the manufacture and sale of fine ceramics for various industries and sale of landscape materials. The Real Estate segment constructs and rents out stores and warehouses, etc., on Company-owned land.

2. Method of calculation for the amounts of net sales, profits or losses, assets, liabilities and other items by reportable segment

The accounting method for the reportable segments is the same as the method for preparing the consolidated financial statements.

The amounts of segment profits are based on operating income. The amounts of inter-segment sales or transfers are based on current market prices.

### 3. Net sales, profits or losses, assets, liabilities and other items by reportable segment

For the fiscal year ended March 31, 2019 (from April 1, 2018, to March 31, 2019):

(Millions of yen)

|                                                                       | Reportable Segments |         |          |             |         | Others <sup>1</sup> | Total   | Adjustments <sup>2</sup> | Total <sup>3</sup> |
|-----------------------------------------------------------------------|---------------------|---------|----------|-------------|---------|---------------------|---------|--------------------------|--------------------|
|                                                                       | Refractories        | Furnace | Ceramics | Real Estate | Total   |                     |         |                          |                    |
| Net sales                                                             |                     |         |          |             |         |                     |         |                          |                    |
| Net sales to external customers                                       | 116,583             | 16,901  | 7,275    | 900         | 141,661 | 685                 | 142,347 | —                        | 142,347            |
| Inter-segment sales or transfers                                      | 6                   | 380     | —        | —           | 387     | —                   | 387     | (387)                    | —                  |
| Total                                                                 | 116,590             | 17,281  | 7,275    | 900         | 142,048 | 685                 | 142,734 | (387)                    | 142,347            |
| Segment profits                                                       | 6,779               | 1,866   | 1,172    | 730         | 10,549  | 5                   | 10,554  | (11)                     | 10,543             |
| Segment assets                                                        | 109,913             | 10,495  | 7,047    | 1,128       | 128,585 | 220                 | 128,805 | 6,616                    | 135,422            |
| Other items                                                           |                     |         |          |             |         |                     |         |                          |                    |
| Depreciation                                                          | 2,125               | 369     | 125      | 31          | 2,651   | 11                  | 2,662   | 68                       | 2,731              |
| Amortization of goodwill                                              | 403                 | —       | 12       | —           | 415     | —                   | 415     | —                        | 415                |
| Increase in property, plant and equipment and intangible fixed assets | 4,793               | 1,276   | 249      | 17          | 6,337   | 8                   | 6,345   | 37                       | 6,383              |

Notes:

- The “Others” segment is a business segment, although not designated as a reportable segment, that engages in the manufacture and sale of lime for iron mills.
- Details of “Adjustments” are as follows.
  - A negative adjustment of ¥11 million in segment profits includes ¥387 million eliminated for inter-segment transactions and ¥375 million for the allocation variance of general administrative expenses borne by the reportable segments.
  - An adjustment of ¥6,616 million in segment assets represents corporate assets not allocated to the reportable segments, which primarily consist of the long-term investment funds (investment securities) of the parent company and the assets relating to its administrative section.
  - Under the “Other items” section, an adjustment of ¥68 million in depreciation and an adjustment of ¥37 million in an increase in property, plant and equipment and intangible fixed assets are related to corporate assets not allocated to the reportable segments.
- Segment profits or losses are presented so that the total reconciles with operating income on the consolidated statement of income.

For the fiscal year ended March 31, 2020 (from April 1, 2019, to March 31, 2020):

(Millions of yen)

|                                                                       | Reportable Segments |         |          |             |         | Others <sup>1</sup> | Total   | Adjustments <sup>2</sup> | Total <sup>3</sup> |
|-----------------------------------------------------------------------|---------------------|---------|----------|-------------|---------|---------------------|---------|--------------------------|--------------------|
|                                                                       | Refractories        | Furnace | Ceramics | Real Estate | Total   |                     |         |                          |                    |
| Net sales                                                             |                     |         |          |             |         |                     |         |                          |                    |
| Net sales to external customers                                       | 114,278             | 14,765  | 6,714    | 831         | 136,589 | 805                 | 137,395 | —                        | 137,395            |
| Inter-segment sales or transfers                                      | 15                  | 447     | —        | —           | 462     | —                   | 462     | (462)                    | —                  |
| Total                                                                 | 114,293             | 15,212  | 6,714    | 831         | 137,052 | 805                 | 137,858 | (462)                    | 137,395            |
| Segment profits (losses)                                              | 6,976               | 879     | 775      | 706         | 9,338   | (64)                | 9,274   | 113                      | 9,387              |
| Segment assets                                                        | 102,693             | 9,123   | 7,914    | 1,124       | 120,856 | 289                 | 121,145 | 5,797                    | 126,942            |
| Other items                                                           |                     |         |          |             |         |                     |         |                          |                    |
| Depreciation                                                          | 2,386               | 479     | 196      | 10          | 3,072   | 8                   | 3,081   | 76                       | 3,158              |
| Amortization of goodwill                                              | 476                 | —       | 12       | —           | 488     | —                   | 488     | —                        | 488                |
| Increase in property, plant and equipment and intangible fixed assets | 4,386               | 1,126   | 1,075    | 96          | 6,685   | 12                  | 6,697   | 437                      | 7,135              |

Notes:

- The “Others” segment is a business segment, although not designated as a reportable segment, that engages in the manufacture and sale of lime for iron mills.
- Details of “Adjustments” are as follows.
  - A adjustment of ¥113 million in segment profits (losses) includes ¥462 million eliminated for inter-segment transactions and ¥575 million for the allocation variance of general administrative expenses borne by the reportable segments.
  - An adjustment of ¥5,797 million in segment assets represents corporate assets not allocated to the reportable segments, which primarily consist of the long-term investment funds (investment securities) of the parent company and the assets relating to its administrative section.
  - Under the “Other items” section, an adjustment of ¥76 million in depreciation and an adjustment of ¥437 million in an increase in property, plant and equipment and intangible fixed assets are related to corporate assets not allocated to the reportable segments.
- Segment profits or losses are presented so that the total reconciles with operating income on the consolidated statement of income.

#### 4. Net sales by region

For the fiscal year ended March 31, 2019 (from April 1, 2018, to March 31, 2019):

(Millions of yen)

| Japan  | India  | Asia  | Europe | Others | Total   |
|--------|--------|-------|--------|--------|---------|
| 90,768 | 23,025 | 8,495 | 10,222 | 9,835  | 142,347 |

Note: The net sales by region are calculated by location of customers, which is classified into a nation or a region.

For the fiscal year ended March 31, 2020 (from April 1, 2019, to March 31, 2020):

(Millions of yen)

| Japan  | India  | Asia  | Europe | Others | Total   |
|--------|--------|-------|--------|--------|---------|
| 86,380 | 22,874 | 7,145 | 11,967 | 9,028  | 137,395 |

Note: The net sales by region are calculated by location of customers, which is classified into a nation or a region.



(Per Share Information)

|                      | Fiscal Year<br>from April 1, 2018,<br>to March 31, 2019 | Fiscal Year<br>from April 1, 2019,<br>to March 31, 2020 |
|----------------------|---------------------------------------------------------|---------------------------------------------------------|
| Net assets per share | ¥6,297.94                                               | ¥6,436.93                                               |
| Net income per share | ¥933.76                                                 | ¥765.04                                                 |

Notes:

1. Diluted net income per share is not stated because there are no potential stocks.
2. The basis of calculation for net income per share is as follows.

|                                                                                               | Fiscal Year<br>from April 1, 2018,<br>to March 31, 2019 | Fiscal Year<br>from April 1, 2019,<br>to March 31, 2020 |
|-----------------------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------|
| Net income attributable to owners of the parent (¥Million)                                    | 7,868                                                   | 6,444                                                   |
| Net income (loss) not attributable to shares of common stock (¥Million)                       | —                                                       | —                                                       |
| Net income (loss) attributable to owners of the parent with shares of common stock (¥Million) | 7,868                                                   | 6,444                                                   |
| Average number of shares of common stock during the period (Thousand)                         | 8,426                                                   | 8,424                                                   |

3. The basis of calculation for net assets per share is as follows.

|                                                                                                  | Fiscal Year Ended March 31, 2019<br>(As of March 31, 2019) | Fiscal Year Ended March 31, 2020<br>(As of March 31, 2020) |
|--------------------------------------------------------------------------------------------------|------------------------------------------------------------|------------------------------------------------------------|
| Total net assets (¥Million)                                                                      | 56,236                                                     | 57,233                                                     |
| Amount of deduction from total net assets (¥Million)                                             | 3,176                                                      | 3,010                                                      |
| [Non-controlling interests]                                                                      | [3,176]                                                    | [3,010]                                                    |
| Net assets attributable to shares of common stock (¥Million)                                     | 53,059                                                     | 54,222                                                     |
| The number of shares of common stock used for the calculation of net assets per share (Thousand) | 8,424                                                      | 8,423                                                      |

(Significant Subsequent Events)

There are no applicable events.

4. Others

Trend of Quarterly Business Results

(Millions of yen)

|                                                 | Previous Fiscal Year  |                       |                      |                       | Fiscal Year Under Review |                       |                      |                       |
|-------------------------------------------------|-----------------------|-----------------------|----------------------|-----------------------|--------------------------|-----------------------|----------------------|-----------------------|
|                                                 | 1Q<br>(April to June) | 2Q<br>(July to Sept.) | 3Q<br>(Oct. to Dec.) | 4Q<br>(Jan. to March) | 1Q<br>(April to June)    | 2Q<br>(July to Sept.) | 3Q<br>(Oct. to Dec.) | 4Q<br>(Jan. to March) |
| Net Sales                                       | 35,445                | 36,051                | 37,189               | 33,660                | 35,342                   | 35,497                | 34,355               | 32,200                |
| Operating income                                | 2,957                 | 2,479                 | 3,011                | 2,094                 | 2,342                    | 2,547                 | 2,137                | 2,359                 |
| Ordinary income                                 | 3,092                 | 2,676                 | 3,035                | 2,484                 | 2,350                    | 2,572                 | 2,372                | 2,468                 |
| Net income attributable to owners of the parent | 1,957                 | 1,696                 | 2,291                | 1,922                 | 1,498                    | 1,667                 | 1,600                | 1,677                 |